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Constructs and variables are identified in words, not abbreviations.

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# **Chapter in book:**

O'Reilly, C., R. Snyder and J. Boothe (199°). 'Effects of executive team demography on organizational change'. In: G. Humber and W. Glick (eds.), Organizational Change and Redesign: Ideas and Insights for Improving Performance, pp. 16V-1Vo. New York: Oxford.

Works by the same author should be listed in order of publication. Where reference is made to more than one work published by the same author in a single year, a suffix, a, b, etc. should follow the date, thus: (Smith, 19A9b). If an author's name is mentioned in the text, it need not be repeated in the citation, thus 'Hopwood (19A9, p. o) claims that...'

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IV. Short notes are invited outlining recent developments or innovations with which the author has been associated. Such developments would include organizational innovations, new management techniques, brief research results, the results of replications of research studies and new approaches to management education and development. These may, where appropriate, include a contact point for further information.

## **Book Reviews**

1A. Books for review should be sent to Professor Jandaghi, Management Faculty, Tehran University Qom College, jandaghi@ut.ac.ir